

London Borough of Hackney

2018 Prudential AVC support

LGPS and Prudential -in partnership since 1988

- Prudential provide
 - AVC administration services
 - Investment options
 - -Employee engagement services

UK-wide team helping thousands of Local Government employees understand how they could potentially save more for their future

Working with 74 of 99 Local Government Pension Funds

One of the leading AVC providers in the UK

Our communications suite

LGPS communications suite

Main scheme insert



Website





Presentation



Emails





Posters



Presentation handouts

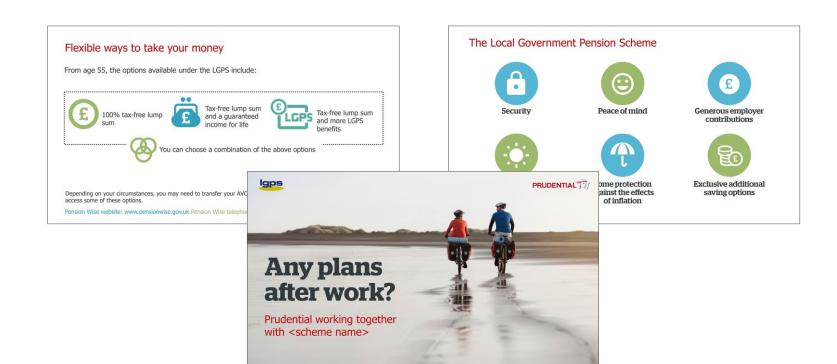




As AVCs are investment based, employees capital may be at risk

Onsite Presentations

LGPS presentation

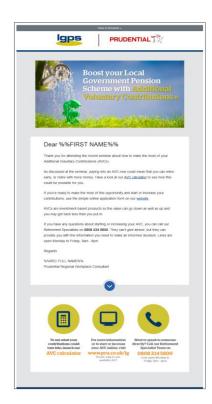


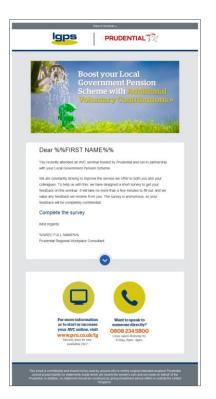
LGPS presentation handouts

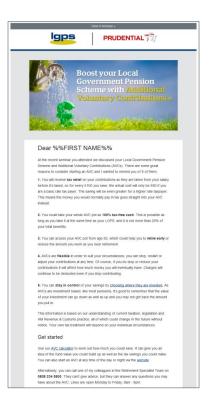




Post presentation emails 1 - 3







Presentation booking process

- 1 Employer books room(s) for presentation and individual meetings
- 2 Employer gives Prudential the details date, times available, address, capacity
- 3 Prudential creates a pre-populated invite which is sent to employers
- 4 Employer sends invite to employees with link to Prudential's presentation registration tool
- 5 Employee registers
- 6 Prudential confirms presentation details to employee
- 7 Prudential sends 2 reminders to employees
- 8 Prudential presents to your employees
- 9 Prudential holds 1 to 1 meetings with employees
- Prudential sends a suite of follow up emails which includes a customer survey to all registered presentation attendees

Feedback comments

Up until this presentation I didn't have much of an understanding of my pension or AVCs but afterwards I felt the subject was demystified.

The presentation was clear and concise; and was very helpful in assisting with my decision to start an AVC.

It's the first time I have understood pension provisions. I'm 59! Presentation should be given to everyone when starting their pension.

Explaining how you could increase your AVC contribution and the tax effect was well explained.

Online & on the phone - other communications

Communication examples

Newsletter articles



AVCs

Long version

How much will you have when you retire?

Workplace pension schemes such as the Local Government Pension Scheme (LGPS) are a good way to build up funds towards your retirement. If you're already a member of the LGPS you are about investing. You should check your fund choices then you can sit back smugly with your feet up knowing your retirement plans are taken care of ... But hang on a minute before you settle back into that hammock - do you know how much you'll be getting to live on when you retire? Or how much you

It's helpful to keep track of the retirement pot you've got so far, and what you might have in future. You'll receive an annual statement from your pension scheme and we encourage you to look at this as it shows what you are on target to receive at retirement. You may need to save more than you think to achieve the lifestyle you'd like in retirement. You can check how much you might need with www.pru.co.uk/ave-calculator

Boost your pension savines

It's worthwhile considering boosting your retirement benefits with Additional Voluntary Contributions (AVCs). AVCs offer a tax efficient way to save for retirement in addition to your sion scheme. They run alongside your pension scheme, and are taken from your pay at the same time.

AVCs attract tax relief, for every £100 you contribute to your AVC, the cost to you will only be £80 (if you're a basic rate taxpayer). If you're a higher or additional rate tax payer, the cost to you will be even less. The more you save, the more tax relief you benefit from.

The tax you pay depends on your individual circumstances. HM Revenue & Customs tax rules may change in future.

Flexibility and control

AVCs are flexible and portable too. You have a range of funds to choose from, depending on how cautious or adventurous regularly as you may want to change your investment as your

time. Please bear in mind that decreasing or stopping your

As with any investment remember the value of your AVC can go down as well as up and you may not get back the amount you

Want to retire earlier?

When you come to retire, your AVC pot could allow you time. If you want to retire early, which could be from age 55, your pension scheme may reduce the benefits you receive at these and help make up any shortfall.

Then you really would be able to sit back and relax in that

To find out about more about starting or increasing your AVC Lines are open Monday to Friday, 9am to 6pm. They can't give you advice, but they can talk to you about your personal situation and help answer any questions you may have about AVCs. Alternatively, visit www.pru.co.uk/lgnewsletter.

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Intranet content



Additional Voluntary Contributions (AVCs)

it's not too early or too late to start thinking about the kind of the thing to boost your retirement benefits and help you to achieve your retirement dreams.

Let's take a look at what they are and how they work, so you are better informed to decide if AVCs are right for you.

 AVCs allow you to build up a separate pot of money alongside. your Local Government Pension Scheme (LGPS). This can then he used to provide you with additional retirement benefits.

- . The contributions you make are tax efficient as you pay the money in directly from your salary before tax.
- . You can stop, restart and change them any time although, as affect how much money you will eventually have. Charges will continue to be deducted even if you stop contributing.
- Your AVC pot is invested in funds and you choose which ones transfer the full value of your AVC pot.

As AVCs are investment based, it's important to remember that the value can go down as well as up and you may not get back the amount you put in. The tax you pay depends on your individual circumstances. HM Revenue & Customs tax rules may change in the future.

Contribution level

Subject to scheme and tax allowance limits, you can pay in up to 100% of your pensionable pay each month after other deductions such as National Insurance and your LGPS

If you're increasing your contributions and your AVC plan started before 1 April 2014, you can pay in up to 50% of your

Taking your money

From age 55, you can take up to 100% of your AVC as a tax-free lump sum at the same time as linked main scheme benefits. (This is as long as the total lump sums you take from the LGPS do not exceed 25% of the combined value of the benefits you take at that particular time from the LGPS, including your AVC.)

. You can do nothing and leave your money where it is: Reaching age 55 does not mean you have to start taking money from your pot - you can leave it where it is.

- . You can have a guaranteed income for life: A lifelong, regular income gives you a guarantee that the money will be paid as long as you live. Potentially up to 25% of your pot can be taken tax-free. The income you get is taxable. This option is also known as an annuity. You are only able to access your AVC benefits in this way at retirement or, subject to certain conditions, after retirement. . Take a tax-free lump sum and more LGPS benefits: You can
- usually take up to 25% as a tax-free lump sum and use the rest to give you more LGPS main benefits. You are only able to access your AVC benefits in this way at retirement.
- . Transfer out: You can transfer your AVC pot to another product at any time before or after age 55. Transferring out. will enable you to access options such as partially taxable cash withdrawals or flexible income from age 55. You can choose a product from Prudential or another provider of your choice.
- . You can choose a combination of the options: You can mix some or all of these options, over time or over your total pot. Remember if you transfer to another product, you need to

There are specific rules which apply to flexible retirement and your scheme administrator will be able to tell you what you can get guidance or advice to help you with this decision.

Pension Wise is a free, impartial service offered by the Government to provide guidance once you reach age 50 to help you understand your options at retirement. You can find out more at www.pensionwise.gov.uk or by calling 0800 280 8880 to book a phone or face-to-face appointment. We recommend that you use this service to help you understand your options.

Other options to increase your LGPS retirement benefits

Your LGPS provides other options for increasing your retirement benefits - you can find more information on your LGFS website.

Find out more

To find out more about AVCs, please visit www.pru.co.uk/lgsite.

Alternatively call our Retirement Specialist Team on 0800 028 1493. Lines are open Monday to Friday. 9am-6pm. personal situation and help answer any questions you may have

about AVCs. Productial is a trading name of Productal Distribution Limited. Productal Distribution Limited is registered in Sordand. Registered Office at Cnigforth Stirling FK9-4UE. Registered number SC212640. Authorities and Regulated by the Financial Cooklet Authoritie.

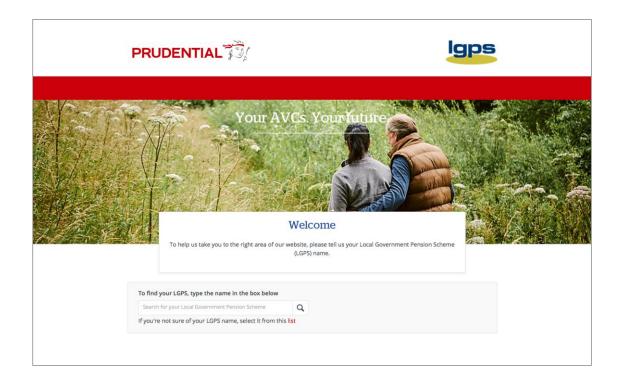
Main scheme insert



Pot Value

£39,100

Employee engagement – online



Employee engagement – online



2018 Prudential AVC proposition developments

Salary Sacrifice Shared Cost AVCs

Prudential has recently launched the facility to take contributions through Salary Sacrifice Shared Cost AVCs

- What are Salary Sacrifice Shared Cost AVCs?
 - A way of employers enabling AVCs to be made through salary sacrifice arrangements by using the existing LGPS shared cost AVC rules
- Why would an employer offer Salary Sacrifice Shared Cost AVCs?
 - Potential National Insurance contribution (NIC) savings for employees PLUS
 - Income tax savings for employees PLUS
 - NIC savings for the employer

Taxation depends on employees individual circumstances and may change in the future

Salary Sacrifice Shared Cost AVCs

- How does an employer set up Salary Sacrifice Shared Cost AVCs?
 - Prudential recommend employers work with a tax adviser.
 - Arrangements must adhere to Prudential's terms of business
 - -To ensure a smooth implementation, Prudential will work closely with:
 - –the employer AND
 - -the tax adviser



Paul

Salary: £30,000

Regular AVC: £250 each month (£3,000 each year)

	Without AVC	With Standard AVC	With SSSCAVC
Gross monthly pay (before main scheme contributions)	£2,500	£2,500	£2,251
Paul's LGPS Contribution	£162.50	£162.50	£162.50
Paul's AVC Contribution	£0	£250	£1
Employer AVC Contribution	£0	n/a	£249
Total AVC Contribution	N/A	£250	£250
Paul's Income Tax	£275.83	£225.83	£225.83
Paul's National Insurance	£218.36	£218.36	£188.48
Paul's monthly pay after tax	£1,843.31	£1,643.31	£1,673.19

Salary Sacrifice Shared Cost AVCs – plan setup timeline

	Week 1	Week 2	Week 3	Week 4	Week 5	Week 6	Week 7	Week 8	Week 9	Week 10	Week 11	Week 12	Week 13	Week 14	Week 15
Planning		force ntation		ovide ex ers with wind											
SS SC AVC setup and movement of existing AVC members		Em	ployer se	etup Ar		ntracts or tion mem	nbers ten	nplate su	•		bers)				
New joiners			Telephone and online joining available All new joiner applications received & submitted Process new joiners												
Payroll listing & contribution processing			•			dow (for bmission 15)	in		ayroll list ued(6 w ahead)	eeks	listing Amen	riew payı contribu d contrac ent (New	itions cts of	& coi	it schedule ntributions rocess ributions

Employer hub



Local Government Pension Scheme

employer communications hub for AVCs

Welcome to your communications hub for Prudential's Additional Voluntary Contributions (AVCs). Here you'll find lots of materials you can download and add to your intranet and send on to your employees. These will always be the latest versions available.



Intranet Copy

Introductory wording with links to the local government AVC website for your staff intranet.



Presentation handout

The presentation handout is full of answers to questions your staff may have about their AVC .



Emails

Keep your staff updated with regular email communications.



Case study handout

Our case studies show reallife examples of how an AVC can help your staff achieve the lifestyle they want in retirement.



Banners

Display our custom AVC banners on your intranet or web pages.



Newsletter articles

Our newsletter articles can help educate your staff on the Teachers' AVC.



Main scheme insert

Print our AVC information insert & place within payslips or main scheme pension communications.



Poster

A glossy poster to put up in your staff room to introduce your employees to AVCs.

Note to scheme when issuing: Please note, Prudential has taken every care to ensure the accuracy of the following information. If you make any changes you must ensure compliance with the appropriate regulations. If you wish to use the Prudential logo then this wording must be used and the wording approved by Prudential before sending.

Any questions?